

NIHC Group ChiroNET News

NIHC Group & ChiroNET Expand Services

When was the last time a company gave you more services without any increase in cost? How about today!

National Integrated HealthCare Group and ChiroNET are excited to announce expanded services at **NO ADDITIONAL COST** to our Value Plan Providers. Contract Support Services (CSS) provide a turn-key management solution to all your contracting needs. Simply notify us of any contracts you have outside of NIHC/ChiroNET and we will add them to your data record for management.

We will respond to all requests for re-cre-

denialing documentation, CAQH updates and annual license/malpractice insurance request. The last thing you want in today's difficult environment is to be dropped from a contract because your busy staff failed to submit information for re-credentialing.

You'll never need to worry about any In-Network Contract again!

Contact our offices at 817-886-8890 or toll free at 866-846-0396 or email us today at credentialing@chironetservices.com for more information.

Industry News

Chiropractic Economics Releases 14th Annual Salary & Expense Survey

According to the Chiropractic Economics 14th Annual Salary & Expense Survey, Chiropractors should be making more money than last year! Really!

Well, even their expert concedes "Five hundred is a small sample size in this industry. And someone struggling is not going to fill

out a survey like this." They also quote consultant Mark Sanna as stating, "smaller and less successful practices may have gone under in the last couple of years".

Read the survey results at www.chiroeco.com

President's Corner:



Is anybody paying attention to the new HIPAA 5010 electronic standard transactions? (Did you even know they're effective January 1, 2012?) Most of this implementation should be performed by your billing software company in conjunction with your clearing house. However, you should be asking your company if it has tested and is prepared?

During the first wave of HIPAA electronic standard transactions, entire software companies went out of business, taking some Providers down with them!

There are also some things you'll need to know. As an example, on electronic claims, the Billing Provider Address field can no longer contain a P.O. Box. You must report a physical location.

So, what if you receive your payments at a P.O. Box? Well, your P.O. Box can now go in the Pay-To Address field.

Being a healthcare Provider won't get any easier from this point on. Are you ready for the challenge?

Van A. Hartvitt
President, National Integrated
HealthCare Group and
ChiroNET, L.L.C.

CIGNA Monthly Management Reports -Oklahoma Group Contract Only

If you have not received one or more of the following reports, this absence identifies that you had no activity for the specific "task" during the month, i.e. you did not submit any Charges to NIHC Group or ChiroNET.

Charges by Rendering Physician:

Details all Charges submitted to Cigna for your practice during the month. *This report should be utilized to verify Dates of Service submitted.*

ChiroNET Explanation of Benefits:

Details all Payments received via Cigna and other Cigna companies for your practice during the month. *Your corresponding check will be attached to the End of Month Package.*

Appeals Status Report:

Details all Charges that were appealed during the month on behalf of your practice and any additional information we need from your Practice to assist in the appeals process.

Request for Information from Provider Report:

Details all Charges that need assistance from your Practice in order to get you paid

Remember, we will appeal all denied and short paid claims as part of our services to Participating Providers.

**CALL TODAY:
866-846-0396**

Healthcare Reform?

Continuing last month's theme about Accountable Care Organizations (ACO), a review of Vermont's Blueprint For Health Program will give you a better idea of how this initiative may be developed. Visit www.hcr.vermont.gov/blueprint_for_health to read about their Program. The State has been testing and refining since 2006. It's the closest example I've found to a "working" ACO.

If you have the slightest belief that a new "healthcare deliverable model" is going to be mandated by the government over the coming years, then you better believe the following:

The consulting firm of McKinsey & Co. concluded a survey of over 1,300 employers across the country. The survey found that "30 percent of employers will definitely or probably stop offering [employer-

sponsored insurance] in the years after 2014." Employers with a "high awareness of reform" will do so over 50 percent.

Now walk with me to complete the circle. The Vermont program has a heavy emphasis on government "related" healthcare insurance. Where do you think 30 to 50 percent of the working population is going to turn for healthcare.....think about it.....good job! To government sponsored programs!

Have you become an In-Network Provider in any of these new "government related healthcare insurance" programs? How many do you even know about?

We know. That's why we're developing this niche of contracts so your Practice will be ready.

Annual Revisions to Insurance Contracts Coming Soon

Both Blue Cross Blue Shield and Humana have issued releases stating their new fee schedules and CCI Edits will become effective September 1, 2011. These revisions always have an impact on a Practice's billing and collection efforts. And, they will certainly impact your reimbursements.

Review your contracts and watch your EOB Denials for new edits. Another wave of "reform" is coming your way.

NIHC and ChiroNET are developing a product that will assist your Practice in this transition. Please contact us for more information at freeinfo@nihcgrp.com.

Monthly Email Notices

06-15-11: CIGNA Transition Issues



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