

Watch For ChiroNET/NIHC Emails!

As announced in last month's Newsletter, we have developed an Email Program as our primary method of notifying Providers of changes in Insurance Plans, industry information and promotional opportunities.

Please DO NOT "unsubscribe" from these emails. If the email address we have

on file for your Practice does not go directly to you, please make sure your staff knows this is very important communications we are sending. Again **DO NOT** "unsubscribe" from the ChiroNET/NIHC Group emails.

Quality Health Management Moves Offices

If you're an In Network Provider with QHM via ChiroNET's Direct Contract, please be aware of their office relocation.

Call the number on your patients' identification card for their new claims address.

Win an iPad[™] for your Practice!

Upgrade to ChiroNET/NIHC Group's Value Plan before year end and your name will be entered into our drawing for a free iPad.

Procura Management Auto Program Dropped

As we announced in last month's Newsletter, based upon Provider feedback we've negotiated the Automobile Program out of our Direct Contract with Procura Management. This removal will be effective February 4, 2011.

Thank you to those Providers who gave us comments on this program. Remember

that ChiroNET/NIHC Group is YOUR negotiator for contracts. Feedback is always welcome and necessary.

**CALL TODAY:
866-846-0396**



President's Corner:

Back to "The Puzzle of Life" this month. You'll recall the pieces include: Health/Physical, Education/Mental, Career/Financial, Family/Leisure, and God/Spiritual.

We discussed Health/Physical in the September End Newsletter. This month we look at Education/Mental.

We've all worked hard to obtain our educations... whether from an academic institution, or the school of hard knocks. I often think I learned more in life than I did in school. In either case, it's important to remember that learning never stops. Much like a professional athlete works to sharpen that one weak skill, in business and life, we must always improve our education in our weaker areas. If you think you don't have any weaknesses, ask your spouse, children or friends... I bet they'll be happy to give you a couple!

I like to read to sharpen my skills - business books, financial books, business/trade magazines. Occasionally I'll even review an old college text book as a refresher. I choose at the first of 2010 to educate myself more on the world of finance and the stock market. I'm not sure I'll ever master this discipline!

To end on a humorous note, I recently heard of a study concerning Sudoku puzzles. These are often touted as "keeping the mind sharp". The study identified no measurable improvement in the brain function of people that regularly work Sudoku and those that did not. The study did, however, identify those working Sudoku were indeed much better at solving puzzles.

Van A. Harbitt

President, ChiroNET/NIHC Group

To North Texas and Oklahoma providers only!

If you didn't receive one or more of the following reports, then you had no activity for that specific "task" during the month. i.e., you submitted no Charges to ChiroNET.

Cigna Monthly Management Reports

If you haven't received one or more of the following reports, this absence identifies that you had no activity for the specific "task" during the month. i.e. you submitted no Charges to ChiroNET.

Charges by Rendering Physician:

All Charges submitted to Cigna by ChiroNET for your practice during the month. This report should be utilized to verify Dates of Service submitted to ChiroNET.

ChiroNET Explanation of Benefits:

All Payments received via Cigna and other Cigna companies by ChiroNET for your practice during the month. Your corresponding check will be attached to the End of Month Package.

Appeals Status Report:

All Charges that ChiroNET is appealing during the month on behalf of your practice and any additional information we need from your Practice to assist in the appeals process.

Request for Information from Provider Report:

All Charges that ChiroNET needs assistance from your Practice in order to get you paid. Remember, ChiroNET will appeal all denied and short paid claims as part of our services to Participating Providers.

Industry News

Health Care Reform?

Whether you like it or not, Health Care Reform has begun...not necessarily in the manner it was debated in the news. Last month, we documented a dramatic fee reduction by all major insurance carriers, including our own CIGNA Direct Contract.

This month, BCBS and Texas Health Resources (THR) have launched a public battle over stalled contract negotiations. Each one is pointing the finger at the "big bad company" on the other side of the table. The Patient is being placed in the middle with both sides imploring them to contact the other party and become a grass root advocate for their position.

HCA (formerly known as Hospital Corporation of America), one of the largest medical care companies in the US, with 174 hospitals and centers in 20 states just issued \$250 million dollars in bonds, and announced intentions to issue another \$1.5

billion. This company is owned by some of the largest equity investment firms in the world. Financial people can tell you what it all means, but when I see very smart owners "cashing in" on past performance, I see tough times ahead.

How does this relate to your practice? You must "change with the times." We all know accepting insurance has its' issues, but with a tight economy and reimbursements being cut, your Practice needs to accept any patient it can, on the best terms available to that patient! (If Lowe's and Home Depot offer virtually the same product, with virtually the same service, but one can reduce your cost by 20%...where do you purchase the product?)

Contact us at freeinfo@chironetservices.com or freeinfo@nihcgrp.com for additional information on or with questions about ChiroNET/NIHC services.

How does delegated credentialing benefit to your practice?

- NATIONAL CREDENTIALING STANDARDS
- THIRD PARTY AUDITS
- IN-HOUSE PRIMARY SOURCE VERIFICATIONS
- FASTER APPLICATION PROCESSING
- MONTHLY CONTRACT MAINTENANCE
- INCREASED REIMBURSEMENTS
- ACCESS TO CONTRACTS CLOSED TO INDIVIDUAL PROVIDERS



Ph: 817-886-8890 Fax: 817-886-8894

email us - freeinfo@chironetservices.com or freeinfo@NIHCGrp.com